



LE Scheme Letter - January 2012

Circular No:PHILIPS/CLS/WR/2012-0

Dear Trade Partner,

MRPs & Billing prices of the products effective from 02.01.2012

| CTN | MRP |
|------------------------------|--------------|
| <u>Blu Ray Player</u> | |
| BDP3200/94 | 8,990 |
| BDP5200/51 | 12,990 |
| <u>Portable DVD</u> | |
| PD7030/12 | 7,499 |
| PD7030/94 | 7,499 |
| PET717/94 | 7,499 |
| PET717X/94 | 7,499 |
| PET727/94 | 8,499 |
| PET727X/94 | 8,499 |
| <u>Photo Frame</u> | |
| SPF1017/00 | 4,990 |
| SPF1207/10 | 3,990 |
| SPF1237/12 | 3,990 |
| SPF4008/10 | 7,490 |
| SPF5010/10 | 11,990 |
| SPH8008/10 | 8,990 |